

# Utah Business Resources

## GOVERNMENT AGENCIES

Organization Name	Contact	Brief Description
<b>Centers of Excellence (COE)</b> <a href="http://goed.utah.gov/programs/coe/">http://goed.utah.gov/programs/coe/</a>	Sharon Cox, Program Assistant Phone: 801-538-8770 Email: scox@utah.gov	State funded grant program to accelerate getting university-developed technologies to market. Requires 1:1 match funding.
<b>SCORE</b> <a href="http://www.score.org/index.html">http://www.score.org/index.html</a>	Gonzalo Palza, Director Phone: 801-746-2269 Email: g.palza@la-familia.org	Non-profit (sponsored by the SBA) provides free business counseling, networking and workshops to entrepreneurs and small businesses.
<b>USTAR (Utah Science, Technology and Research Initiative) SBIR/STTR Assistance Program (SSAP)</b> <a href="http://www.innovationutah.com/sbir.html">http://www.innovationutah.com/sbir.html</a>	Mary Cardon, Manager Phone: 801-957-5249 Email: mcardon@utah.gov	Provides information for Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) program grant submissions.
<b>Utah Business Resource Center (BRC)</b> <a href="http://goed.utah.gov/start/start-and-grow-your-business/">http://goed.utah.gov/start/start-and-grow-your-business/</a>	Gary Harter, Managing Director Phone: 801-538-8784 Email: gharter@utah.gov	One-stop resource centers providing support, education, training, expertise and funding sources for new and existing businesses.
<b>Utah Certified Development Company (CDC)</b> <a href="http://www.nucdc.com/">http://www.nucdc.com/</a>	Robert Richards, President Phone: 801-627-1333 Email: rrichards@utahcdc.com	Authorized by the SBA to assist small businesses in financing up to 90% of the purchase on long-term fixed assets (SBA 504 Loan Program).
<b>Utah Fund of Funds</b> <a href="http://www.utahfundoffunds.com/">http://www.utahfundoffunds.com/</a>	Jeremy Neilson, Managing Director Phone: 801-521-3072 Email: jeremy@utahfundoffunds.com	\$300 million state program for alternative/non-traditional capital investing in venture capital and private equity funds for Utah entrepreneurs.
<b>Utah Governor's Office of Economic Development (GOED)</b> <a href="http://goed.utah.gov/">http://goed.utah.gov/</a>	Spencer P. Eccles, Executive Director Phone: 801-538-8700 Email: jspeccles@utah.gov	Provides business resources for creation, growth and recruitment of companies to Utah and increases tourism and film production in the state.
<b>Utah Small Business Administration (SBA)</b> <a href="http://www.sba.gov/localresources/district/ut/index.html">http://www.sba.gov/localresources/district/ut/index.html</a>	Stan Nakano, District Director Phone: 801-524-3209 Email: stanley.nakano@sba.gov	Offers free counseling, technical assistance, business planning workshops, training and information for start-ups through SCORE.
<b>Utah Small Business Development Center (SBDC)</b> <a href="http://www.utahsbdc.org/">http://www.utahsbdc.org/</a>	Greg Panichello, State Director Phone: 801-957-3481 Email: greg.panichello@slcc.edu	Provides assistance to entrepreneurs and coaching and counseling to small businesses for business plans, finances and operations.
<b>Utah World Trade Center</b> <a href="http://www.wtcut.com/">http://www.wtcut.com/</a>	Lew Cramer, President & CEO Phone: 801-532-8080 Email: lcramer@wtcut.com	Works to assist companies into profitable global markets.

## FINANCIAL INSTITUTIONS / VENTURE RESOURCES

Organization Name	Contact	Brief Description
<b>Grow Utah Ventures</b> <a href="http://www.growutahventures.com/">http://www.growutahventures.com/</a>	Phone: 801-593-2265 Email: info@growutahventures.com	Represents Utah Angel groups that co-invest in Utah companies.
<b>MountainWest Capital Network (MWCN)</b> <a href="http://mwcn.yourmembership.com/">http://mwcn.yourmembership.com/</a>	Lex Watterson, President Phone: 801-966-1430 Email: lex@mwcn.org	Provides information about capital formation and distribution, education, mentorship opportunities and recognizes and rewards performance.
<b>Mountain West Small Business Finance (MWSBF)</b> <a href="http://www.sorensoncapital.com/">http://www.sorensoncapital.com/</a>	Scott Davis, President Phone: 801-412-3766 Email: scott@mwsbf.com	Provides financing (SBA 504 loans) to help merchants, professionals and entrepreneurs buy land, build, remodel or purchase equipment.
<b>Utah Microenterprise Loan Fund (UMLF)</b> <a href="http://www.umlif.com/index.html">http://www.umlif.com/index.html</a>	Bim Oliver, Programs Manager Phone: 801-746-1180 Email: boliver@umlif.com	Private, non-profit, multi-bank financial institution provides non-traditional financing and management support to start-ups and existing firms.

<b>Wayne Brown Institute (WBI)</b> <a href="http://www.venturecapital.org/">http://www.venturecapital.org/</a>	Bradley Bertoch, President Phone: 801-595-1141 Email: <a href="mailto:info@venturecapital.org">info@venturecapital.org</a>	Operates a venture accelerator program for technical entrepreneurs and high technology companies.
<b>Zions Bank Business Resource Center</b> <a href="https://www.zionsbank.com/biz/business_resource_center.jsp?cid=3556">https://www.zionsbank.com/biz/business_resource_center.jsp?cid=3556</a>	Phone: 801-594-8245 Email: <a href="mailto:resources@zionsbank.com">resources@zionsbank.com</a>	Provides access to a publications library, computer workstations, informational seminars, a weekly newsletter and online tools.
<b>Additional Sources of Capital</b> <a href="http://www.utahsbdc.org/DocumentMaster.aspx?doc=1103">http://www.utahsbdc.org/DocumentMaster.aspx?doc=1103</a>	Greg Panichello, State Director Phone: 801-957-3481 Email: <a href="mailto:greg.panichello@slcc.edu">greg.panichello@slcc.edu</a>	Additional website links to resources for capital.

## EDUCATIONAL INSTITUTIONS

Organization Name	Contact	Brief Description
<b>Cache Business Resource Center (CBRC)</b> <a href="http://cachebrc.com/CBRC-Home.html">http://cachebrc.com/CBRC-Home.html</a>	Cindy Roberts, Coordinator Phone: 435-213-8713 Email: <a href="mailto:croberts@cachebrc.com">croberts@cachebrc.com</a>	Offers training, counseling, furnished office space, on-site and virtual incubator services and resource information for government and private programs.
<b>Dixie Business Alliance</b> <a href="mailto:sbdc@dixie.edu">mailto:sbdc@dixie.edu</a>	Lennart T. Erickson Phone: 435-652-7752 <a href="mailto:sbdc@dixie.edu">mailto:sbdc@dixie.edu</a>	The DBA is a partnership of eight organizations committed to entrepreneurial and small business success.
<b>North Front (BRC)</b> <a href="http://www.datc.edu/employers/davis-business-alliance">www.datc.edu/employers/davis-business-alliance</a>	Marnae Hoxer Phone: 801-593-2104 <a href="mailto:mrhoxer@datc.edu">mrhoxer@datc.edu</a>	The SBDC is designed to help small businesses thrive and grow through professional business counseling and classes. The counseling is provided free of charge
<b>Southern Utah Business Resource Center (SUBRC)</b> <a href="http://suu.edu/ad/regional/subrc.html">http://suu.edu/ad/regional/subrc.html</a>	Craig Isom Phone: 435-586-7738 Email: <a href="mailto:isom@suu.edu">isom@suu.edu</a>	Provides business development resources for local businesses and entrepreneurs. Houses the SUU Small Business Development Center, Cedar City Chamber, Southern Utah USTAR office and offices of Senator Bennett and Senator Hatch.
<b>Utah Valley Business Resource Center (UVBRC)</b> <a href="http://www.uvu.edu/brc">www.uvu.edu/brc</a>	Karen Wenn Phone: 801-863-8230 <a href="mailto:karenw@uvu.edu">karenw@uvu.edu</a>	Utah Valley University Business works with owners and entrepreneurs that have resources available in the public, private and academic sectors. The end goal is to increase revenues in the region and provide quality high paying jobs to its citizens.
<b>Miller Business Resource Center (MBRC)</b> <a href="http://www.mbrclcc.com">www.mbrclcc.com</a>	Randy Schouten, Division Chair Phone: 801-957-5259 <a href="mailto:randy.schouten@slcc.edu">randy.schouten@slcc.edu</a>	The MBRC offers small businesses a wide range of solutions and resources. Our goal is to provide Utah small businesses the comprehensive services, support and expertise needed to help entrepreneurs succeed.

## MINORITY AND WOMEN RESOURCES

Organization Name	Contact	Brief Description
<b>Salt Lake Chamber Women's Business Center (WBC)</b> <a href="http://www.saltlakechamber.org/aboutus/affiliates/wbc/">http://www.saltlakechamber.org/aboutus/affiliates/wbc/</a>	Lavanya Mahate, Programs Director Phone: 801-328-5066 Email: <a href="mailto:lmahate@slchamber.com">lmahate@slchamber.com</a>	Offers women entrepreneurs education, counseling, market research, long-term mentoring, and small business workshops.
<b>Salt Lake Community College Women's Business Institute (WBI)</b> <a href="http://www.slcc.edu/mbrclcc/WBI.asp">http://www.slcc.edu/mbrclcc/WBI.asp</a>	Phone: 801-957-5241 Email: <a href="mailto:womensbusiness@slcc.edu">womensbusiness@slcc.edu</a>	Offers business readiness assessments, entrepreneurial education, counseling, market research assistance, long-term mentoring, small business workshops and a resource library.
<b>Utah Supplier Development Council (USDC)</b> <a href="http://www.usdcutah.org/home">http://www.usdcutah.org/home</a>	Chuck Spence, President Phone: 801-538-8655 Email: <a href="mailto:cspence@utah.gov">cspence@utah.gov</a>	Non-profit dedicated to increase dollars spent by corporations and government for services/products from minority, women-owned, veteran-owned and service disable veteran businesses.

## ADDITIONAL INFORMATION

Organization Name	Contact	Brief Description
<b>Economic Development Corporation of Utah (EDC Utah)</b> <a href="http://www.edcutah.org/">http://www.edcutah.org/</a>	Todd Brightwell, VP Business Dev. Phone: 801-328-8824 Email: <a href="mailto:tbrightwell@edcutah.org">tbrightwell@edcutah.org</a>	Private, public, non-profit organization serving as a catalyst to increase quality jobs and capital investment in the State of Utah.
<b>Utah Manufacturers Association (UMA)</b> <a href="http://www.umaweb.org/">http://www.umaweb.org/</a>	Thomas Bingham, President Phone: 801-363-3885 Email: <a href="mailto:uma@umaweb.org">uma@umaweb.org</a>	Utah's trade association for manufacturing companies.
<b>Utah Technology Council (UTC)</b> <a href="http://www.utahtechcouncil.org/">http://www.utahtechcouncil.org/</a>	Richard Nelson, President & CEO Phone: 801-568-3500 Email: <a href="mailto:pres@utahtech.org">pres@utahtech.org</a>	Utah's business resource for life sciences and high-tech companies.
<b>Manufacturing Extension Partnership (MEP)</b> <a href="http://www.mep.nist.gov/">http://www.mep.nist.gov/</a>		Local center of national network assisting Utah manufacturing companies with growth and technology deployment.
<b>Custom Fit Training</b> <a href="http://www.mbrclcc.com/customfit">www.mbrclcc.com/customfit</a>	Shannon Strickland, Program Manager Phone: 801-957-5293 <a href="mailto:shannon.strickland@slcc.edu">shannon.strickland@slcc.edu</a>	Designed to stimulate economic development and facilitate the creation of new jobs by helping Utah organizations grow, train, and retain efficient, productive employees. State grant funding is available for qualified businesses.
<b>Corporate Solutions</b> <a href="http://www.mbrclcc.com/corporatesolutions">www.mbrclcc.com/corporatesolutions</a>	Rose Defa, Director Phone: 801-957-5230 <a href="mailto:rose.defa@slcc.edu">rose.defa@slcc.edu</a>	Provides professional and educational services and employee training for businesses, organizations and people seeking employment.
<b>Global Business Center</b> <a href="http://www.mbrclcc.com/global">www.mbrclcc.com/global</a>	Stan Rees, Director Phone: 801-957-5556 <a href="mailto:stan.rees@slcc.edu">stan.rees@slcc.edu</a>	Provides tools to help Utah companies take advantage of the large world marketplace through courses, seminars, workshops, business briefings and free counseling.
<b>Miller Business Innovation Center (MBIC)</b> <a href="http://www.mbrclcc.com/mbic">www.mbrclcc.com/mbic</a>	Rex Falkenrath, Director Phone: 801-957-5279 <a href="mailto:rex.falkenrath@slcc.edu">rex.falkenrath@slcc.edu</a>	Collocated with the Salt Lake Regional Small Business Development Center, the MBIC is the largest, mixed-use business incubator in Utah. We help small businesses start, grow and thrive.
<b>Salt Lake Small Business Development Center (SL SBDC)</b> <a href="http://www.mbrclcc.com/slsbdc">www.mbrclcc.com/slsbdc</a>	Rex Falkenrath, Director Phone: 801-957-5279 <a href="mailto:rex.falkenrath@slcc.edu">rex.falkenrath@slcc.edu</a>	Dedicated to helping small businesses achieve their goals of growth, expansion, innovation, increased productivity, management improvement and success. The center works to promote and assist small businesses in all stages of their development.
<b>Short-Term Intensive Training Program</b> <a href="http://www.mbrclcc.com/stit">www.mbrclcc.com/stit</a>	Donna Smith, Program Manager Phone: 801-957-5578 <a href="mailto:donna.smith@slcc.edu">donna.smith@slcc.edu</a>	The program utilizes state funds to provide occupationally specific intensive training for individuals and employees. It includes training coursework, student certifications, testing, assessment, and basic educational support.